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**Sent:** Tuesday, December 26, 2017 11:51 AM  
**To:** marlar@asia-expeditions.com; phyo@asia-expeditions.com  
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**Subject:** High Season and Low Season Room Rate for The Link 78 & 83 Boutique Hotel Mandalay and The Link Yangon Boetique Hotel For Asia Expeditions DMC Travels & Tours

Dear Ma Marlar Aye,

Mingalabar ! Warmest Greetings From Eden Hotels & Resorts!

It is always our great pleasure to be of service to you.  As a privileged client, we take this opportunity to offer you our special rate for your guests as follows:

**High Season Room rate (Period from 1st October 2017 to 31st March 2018)**

**The Link 83 Boutique Hotel (Total 33 rooms, (Deluxe 6 rooms, Superior 27 rooms)**

**Local Guest**

Deluxe Room                    - Kyats 70,000 net per room per night for single/double occupancy

Superior Room                  - Kyats 65,000 net per room per night for single/double occupancy

**Foreigner Guest**

Deluxe Room                    - USD 65 net per room per night for single/double occupancy

Superior Room                  - USD 60 net per room per night for single/double occupancy

**The Link 78 Boutique Hotel (Total 59 rooms, (Deluxe 13 rooms, Superior 46 rooms)**

**Local Guest**

Deluxe Room                   - Kyats 80,000 net per room per night for single/double occupancy

Superior Room                 - Kyats 70,000 net per room per night for single/double occupancy

**Foreigner Guest**

Deluxe Room                   - USD 80 net per room per night for single/double occupancy

Superior Room                 - USD 70 net per room per night for single/double occupancy

**The Link Yangon Boutique Hotel (Total 59 rooms, (Exe; Deluxe 31 rooms , Deluxe 28 rooms)**

**Local Guest**

Executive Deluxe Room             - Kyats 70,000 net per room per night for single/double occupancy

Deluxe Room                              - Kyats 65,000 net per room per night for single/double occupancy

**Foreigner Guest**

Executive Deluxe Room           - USD 65 net per room per night for single/double occupancy

Deluxe Room                            - USD 60 net per room per night for single/double occupancy

**Low Season** **Room rate (Period from 1st April 2018 to 30th September 2018)**

**The Link 83 Boutique Hotel (Total 33 rooms, (Deluxe 6 rooms, Superior 27 rooms)**

**Local Guest**

Deluxe Room                    - Kyats 55,000 net per room per night for single/double occupancy

Superior Room                  - Kyats 50,000 net per room per night for single/double occupancy

**Foreigner Guest**

Deluxe Room                    - USD 55 net per room per night for single/double occupancy

Superior Room                  - USD 50 net per room per night for single/double occupancy

**The Link 78 Boutique Hotel (Total 59 rooms, (Deluxe 13 rooms, Superior 46 rooms)**

**Local Guest**

Deluxe Room                   - Kyats 70,000 net per room per night for single/double occupancy

Superior Room                 - Kyats 60,000 net per room per night for single/double occupancy

**Foreigner Guest**

Deluxe Room                   - USD 70 net per room per night for single/double occupancy

Superior Room                 - USD 60 net per room per night for single/double occupancy

**The Link Yangon Boutique Hotel (Total 59 rooms, (Exe; Deluxe 31 rooms , Deluxe 28 rooms)**

**Local Guest**

Executive Deluxe Room             - Kyats 55,000 net per room per night for single/double occupancy

Deluxe Room                              - Kyats 50,000 net per room per night for single/double occupancy

**Foreigner Guest**

Executive Deluxe Room           - USD 55 net per room per night for single/double occupancy

Deluxe Room                            - USD 50 net per room per night for single/double occupancy

a)   The rates are inclusive of Daily Breakfast and free Wi-Fi Internet Access.

b)   The rates are inclusive of 10% Service Charge, 5% Commercial Tax.

c)   The rates are non- commissionable.

**Note:   Check in time     - 14:00 hrs**  
**Check out time   - 12:00 hrs**

*During above period, rates are subject to change without prior notice in the event of tax alteration by government, service charge amendments and changes in management decision.*

TERMS AND CONDITIONS

A. Payment

Payment must be settled by cash in advance to our Hotel or Finance Department of the Eden Hotels & Resorts office, Yangon; otherwise room would not be guaranteed and room key will not be issued by the Hotel.

B. Cancellation Policy

No cancellation charge will be imposed if a notice is given at least 30 days ahead of group arrival.  A one night’s room charge will be collected on the entire group if cancellation is made within 21 days prior to arrival. If cancellation is made within 7 days prior to arrival, the hotel will charge full amount for the room reserved.

C. No Show

No show room shall be charged for entire stay.

D. Early Departures

In the event that a guest checks out earlier than the confirmed date, the Hotel will retain all rooms and all payment for the balance of the stay.

E. Rooming List

A Complete rooming list must be received by the Hotel at least 3 days prior to the group's arrival and such list must include therein personal details, full details of flight information and room requirement.

F. Child Policy

Children under 12 years of age may share in their parent’s room with existing bedding (without extra bed) but breakfast will be charged with 50% discount for extra child.  Infant under 6 years of age will not be charged.

Should you need further information please do not hesitate to contact me.  Thanking you in advance for your support and we look forward to a mutually beneficial business relationship with you.

**For New Year Special Arrangement at The Link 78 Mandalay**

Please let me offer you that our New Year Night Special Arrangement as free flow cocktail, Appetizer, Chef Special Salad and Asian & European Dinner Buffet for two hours with Entertainment.

So, the total charges will be going only just USD 110 and if 10 rooms and above we do rate on negotiation.

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Thank you for your kind attention and please feel free to contact me at any time if you need more further requirement or any information.

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With Best Wishes.

Chuu Wai Nyein (Ms)

Sales Assistant

Eden Hotels and Resorts

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